



## PAUL CROTTY

*Master Partnering Facilitator*  
President/Founder

### **A Turnaround Expert For Complex, High-Stakes, And Problem Construction Projects.**

Paul Crotty is president and founder of Crew Consulting Group, a partnering and facilitation firm specializing in the construction industry with seasoned experience supporting complex and challenging projects, nationwide.

Specifically, Mr. Crotty works with executives, project management teams and extended stakeholder groups to develop and enhance the effective collaboration of human systems. This, in turn, aligns and empowers teams to produce measurable results with efficiency and momentum.

Certified as a Master Facilitator by the International Partnering Institute (IPI), Mr. Crotty has supported billions of dollars of construction projects with every type of delivery method in almost every market sector. He is a turnaround expert for complex, high-stakes, and problem construction projects.

Mr. Crotty's specialty is in designing and facilitating partnering programs for 100's of diverse project teams, internationally and across the U.S. By working with diverse teams throughout his career, Mr. Crotty has developed the ability to see the big picture, adapt to the reality on the ground and quickly lead a coordinated approach to reach successful outcomes.

# CREW

## CONSULTING GROUP

### **Government & Private Clients, Nationwide**

Mr. Crotty has supported and facilitated partnership programs for: USACE, NAVFAC, GSA, VA, DOE, U.S. State Department, various healthcare systems, Intel, JPL, and Fermilab, to name a few.

Prior to founding Crew Consulting Group, he served as Master Facilitator and Large Program Director with Ventura Consulting Group, an industry-leading partnering consulting firm, where he oversaw the firm's East Coast and International Operations. Paul has delivered project results by facilitating partnering programs for cities and counties from coast to coast, multiple state DOTs, airports, water treatment facilities, schools, wind & solar farms, energy & mining projects, private development, and even an international offshore gas storage project.

### **The Benefits of Partnering**

Current research by the International Partnering Institute on successfully-partnered projects shows that for every dollar spent on partnering, there was a \$114.00 savings in project costs and projects came in on average 4% ahead of schedule with zero claims.

See: <https://partneringinstitute.org/about/what-is-construction-partnering>.

*Three Project Success Factors provide the structure for the positive and measurable outcomes of Crew Consulting Group's partnering process.*

- Alignment around clear definitions of success and commitment to common goals.
- Consistent delivery and continual improvement of project fundamentals.
- Developing the culture, mindset, and behaviors of a high performing team.

### **An Award-Winning Partnering Facilitator**

- Multiple Marvin M. Black Awards for "Achievement in Partnership & Teamwork Excellence" on major construction projects via the American Association of General Contractors.
- Multiple IPI Partnering Awards for "Excellence and Leadership" in facilitating partnerships.
- Multiple State DOT "Excellence in Partnering" awards.

## Uniquely-Qualified

Mr. Crotty has a proven track record of coordinating commitments from all necessary stakeholders creating high-performing teams. By creating a project-first mindset, his teams consistently produce measurable program and project results.

By evoking open dialogue with large teams, he is able to identify root issues, create strategic solutions, bring forth executable action plans, and develop a one-team one-project approach that provides a broad win for all parties involved.

Paul leads with insight and compassion, an asset he acquired while serving as an Associated Pastor for a large California church where he led multiple international mission teams.

As a former U.S. Marine Corps Company Commander and Infantry Platoon Commander, Paul led teams of 350+ Marines, both stateside and overseas.

Having worked and served in 27 countries with people of all cultures and backgrounds, Paul is known for his uncanny ability to push past personalities, zero in on underlying issues, uncover unrealized opportunities, and create accountability to deliver new results.

## Certification / Education / Professional Associations

- An IPI - certified Master Facilitator, Mr. Crotty is a longtime member of the International Partnering Institute where he has served as a mentor for new facilitators and is an ongoing presenter at professional symposiums.
- Completed Pacific Integral training, Generating Transformative Change, 2004 - 2005.
- Received Bachelor's Degree in Psychology from Pepperdine University, Malibu, CA, graduating Cum Laude.



AGC Marvin M Black  
Excellence in  
Partnering Award

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## Testimonials

*"Paul and I have had a long history over the past 20 years with some amazing successes. When we made the commitment to engage in partnering at the start of our process, we were able to complete that project four months early and 20% below the original target for the budget. I highly recommend Paul for his experience in partnering and bringing together diverse teams."*

### Jim Bostic

*Manager of Projects*  
Jacobs Engineering Group

"Paul has been the partnering facilitator for five jobs our company has engaged in with a variety of Public Works customers. His skill is in encouraging the group to talk about issues that need to be discussed and driving teams toward resolution of conflicts. He is always willing to have those tough conversations and while it is not always comfortable, it is always very effective."

### Mike Crawford

*Chairman of the Board*  
Sukut Construction

"I've worked with Paul for quite a while now as he brings a particular skillset that helps us work through issues and hold each other accountable. He was instrumental in the incredible success of our award - winning Cosumnes River Bridge Replacement Project where we delivered the project \$9M below program budget and two years early."

### George C. Delano,

*P.E., Project Executive - California*  
Granite

"Paul has helped educate, not only my team but the contractors and partners we have brought to the table on the benefits of a win-win situation. I have worked with Paul for six years now and it's quite impressive how he very quickly gets in touch with the needs and challenges of a project. He understands how to read people and get the most out of every project. He's helped us more than simple words can describe."

### Bob Conshue

*Senior Director*  
Clearway Energy