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## SCOTT NELL, TOP SAN FERNANDO VALLEY RESIDENTIAL REALTOR, LISTS HISTORIC HANCOCK PARK "MUSIC HOUSE" ONCE OWNED BY JAMES INGRAM

Los Angeles, CA (August 25, 2020) – Scott Nell, a top residential agent in the San Fernando Valley, today announced the listing of an historic Hancock Park estate at 867 Muirfield Road, formerly owned by the late, Grammy Award – winning recording artist and producer James Ingram. Built in 1927, the gated six-bedroom, three-bathroom Spanish revival home comes with a high-end music studio and many updates while retaining many of its original features, such as: stain glass windows, crown molding, hardwood floors, tilework, and hardware. Located on an extra-large lot in the stately Brookside neighborhood of Hancock Park, this has a unique history of owners, all of whom were influential in the creation of music.

"This home has a stellar history entrenched in music history," states Scott Nell, listing agent and Team Leader of The Nell Team at Keller Williams. "Its first owner was Enid Behymer Malcolm, daughter of music impresario Lynden Ellsworth Behymer who co-founded the Los Angeles Symphony Orchestra, the Women's Symphony Orchestra and the Los Angeles Philharmonic Orchestra. In 1919, he hired the L.A. Phil's first conductor, Walter Henry Rothwell, and served as the manager of the orchestra for its first four years, while also serving as the manager for seasonal grand opera and ballet companies and individual artists who came to Los Angeles and southwestern United States to perform. One could say that it was Behymer who made Los Angeles a worldwide stage for the arts. No double this home served as a location for entertaining many of those pioneers of the music business throughout the years."

The next inhabitant at 867 Muirfield was songwriter, recording artist and music producer James Ingram, a 14-time nominated Grammy Award winning artist who won two Grammys ("Yah Mo B There," a huge hit for Michael McDonald, and "The Dude"), two Golden Globe Awards, and received two Academy Award nominations for "Best Original Song" ("Look What Love Has Done" and "The Day I Fall in Love"). He' was best known, though, for his soulful love songs and memorable duets with Linda Ronstadt (<u>"Somewhere Out There</u>"), Patti Austin ("Baby Come to Me"), Dolly Parton ("The Day I Fall in Love") and Tamia (<u>"How Do You Keep the Music Playing").</u> He also collaborated on USA For Africa with music producer Quincy Jones and performed on its hugely - successful hit song and video.

The third and current owner at 867 Muirfield is Gabriel Cowan, a multi-platinum recording artist and award-winning filmmaker who has recorded with Jackson Browne, Ry Cooder, Robbie Robertson and Tower of Power, among others. Since purchasing his house, Cowan has installed a high-end, soundproof recording studio, fully updated the kitchen, the landscaping, and brought back the original luster of this historic property. Knowing this property had an important story to tell, Cowan brought in Scott Nell as his listing agent because of his creative way of documenting the unique features of a home.

Having worked in the entertainment industry as an actor and writer, before starting his real estate business in 2005, Nell creates memorable presentations for all his listings, which helps to raise their value.

"I like to think of myself as a producer and director using high-tech and innovative media to present each home at its very best," states Nell. "When my team preps, stages and markets a home, we go above and beyond. We bring in 3D-imaging specialists, professional photographers and a videographer who is also skilled in using a drone to capture different angles and unique aspects of the property. I oversee this entire process, structuring the shots to tell the story of the house. In the case of this home on Muirfield, our presentation will have a 'musical flow' that duplicates a music beat because this house has such a vivid history of music, past and present."

Nell is known for taking properties that don't sell and turning them around by reinvigorating and reintroducing them in a way the captures a fresh market. The Nell Team has done this countless times and is known for its high-end work and out of the box thinking. "By visually telling these stories in this way," says Nell, "many of our clients have been able to get record high sales, and most of the time, multiple offers above purchase price."

Scott Nell is one of the Top Five realtors/teams at Keller Williams' "Rockstar" Sherman Oaks office, having previously been named by the Wall Street Journal as a "Rising Star in Real Estate." He is also a member of a Mastermind real estate group that shares best practices and continually encourages its members to strive for better results for their clients.

In addition to his real estate practice, Nell is an avid supporter of Mercy Childcare Orphanage in Uganda, Africa, a sustainable village dedicated to caring for at-risk children. Nell periodically collects used cell phones which are recycled to fund the charity's operations. He notes, "The sale of one SmartPhone will put a child through school for an entire year."

To make an appointment to view the historic music house, contact Scott Nell of The Nell Team at: (818) 522-2862, email: Scott@TheNellTeam.com. www.TheNellTeam.com.