

ATTORNEY AT LAW JOSEPH M. COBERT

A Professional Corporation

Experience Related to Real Estate Law

Practicing California real property law since 1975, with a California real estate broker's license since 1979, Attorney Joseph M. Cobert is known for expertise in both transactional and litigation in all matters involving real estate. He has represented clients to a successful outcome in numerous real estate lawsuits, many with millions of dollars at stake. He also has produced optimal outcomes in negotiations and prepared documentation for a wide range of real property deals. Also, because of his active role in representing his industry on pending legislation as well as in speaking at seminars and conferences, Mr. Cobert has helped professionals and investors alike to keep well informed.

For more than 30 years, Mr. Cobert has taught UCLA Extension's Real Estate Finance course, which has helped educate and prepare real estate professionals and investors for a wide variety of legal and practical matters. As a sought-after speaker on legal matters, he has served as a panelist and/or moderator for the Continuing Education of the Bar, Urban Land Institute, the Beverly Hills Bar Association Real Estate Section, Dynamics Capital and many other privately-sponsored programs.

Areas of Specialty

Mr. Cobert provides a premium level of real estate law expertise to high net worth individuals and business entities. The Firm's clients include investors and entrepreneurs, landlords, tenants, brokers and other real estate professionals, lenders, borrowers, developers, construction companies and homeowner associations. Among the Firm's services are:

- Advice and consultation regarding, plus negotiation and drafting of, real estate contracts, leases, financing, title, construction and other documents.
- Due diligence/factual and legal research/interfaces with experts to evaluate opportunities/risks on real property acquisition, operation, development and disposition.
- Vigorous and thorough representation in, as well as creativity to resolve, real property litigation and arbitration matters.
- Advising real estate clients as to the choice of entity (both to comply with lender requirements and to achieve the maximum benefit from tax, liability protection and other perspectives).
- Review of insurance policies to determine the scope and details of existing coverage for casualty and liability claims as well as the changes needed to improve such policies.
- Review of transactional documents prepared by others in order to identify issues and solutions as well as to limit risk and maximize reward/return on investment.



Joe Cobert, Esquire
Real Estate Attorney

"Having known and worked with Joe for almost 20 years, I believe without a doubt that Joe's due diligence and prompt response is unparalleled among his peers. Then you add in his knowledge and you have one of the best attorneys in the real estate industry working for you."

— Joe Kimaz
Real Estate Broker & Investor

"Joe Cobert has consistently provided us with a very high level of informed and knowledgeable advice regarding real estate relationships. He is meticulous in evaluating contracts and offers creative insights when a situation calls for consideration of options."

— David Schumann
& Nikki Schumann Giachetti
Real Estate Investors

"When I think of Joe Cobert, I think of integrity, competence and precision."

— Bob Baker
Real Estate Investor

"Joe is clear, concise, direct and to the point. We value his advice concerning all matters pertaining to real estate."

— Margot & Sam Thomas

Benefits to Clients and Introductions to Trusted Advisors

Occasionally issues surface during legal consultations which fall outside of the Firm's expertise. On these matters, Mr. Cobert reaches out to other Trusted Advisors on behalf of his clients by introducing the clients to qualified professionals who can best serve their needs. Mr. Cobert has served as an expert witness on certain real property issues. He also helps clients choose others for testimony on brokerage matters, construction, tax, accounting, economics, title, financing and other issues impacting real estate.

Over the years, Mr. Cobert has forged key relationships with attorneys whose specialties include franchise matters, labor and employment, corporate, estate planning, bankruptcy, securities, divorce, and taxation. These strategic alliances provide clients with a depth of expertise consistent with larger and pricier L.A. law practices. Recent Firm successes include:

- In late 2011, Joe won a summary judgment (including an award of attorney fees) in a case which had been fiercely litigated since May 2008.
- In May 2012, Joe was consulted for certain advice regarding a transaction for purchase of real estate and notes in excess of \$100,000,000.
- In July 2012, by reason of developing a creative and aggressive defense strategy, Joe just settled a case for \$12,500 where his client had been sued by a bank on a personal guaranty with an exposure of at least \$140,000.

Providing Leadership to the Real Estate Industry

Mr. Cobert served three terms as president and for more than 25 years as a board member of the Apartment Association of the San Fernando Valley-Ventura County and served on the Association's Political Action Committee. In addition, he has logged many hours at statewide caucuses and conferences, from Sacramento to San Diego, communicating political positions and learning from others about possible legislation. As such, he has valuable contacts with esteemed members of Congress, the State Legislature, local politicians and their staff, plus influential decision-makers in multi-family residential and commercial real property areas. His efforts have generated commendations from City, State and Federal leaders. For the past two years, Mr. Cobert has written "The Joe Cobert Report," a monthly blog on timely topics for the real estate community. He has also acted as an expert witness on several real estate issues.

Personal and Professional Accomplishments

- Beverly Hills Bar Association
Real Estate Section
Co-chair: 2010–2013
- Trusted Advisor, ProVisors
Committee Member: 2006–present
Editor: 1997–2005
- Real Estate Affinity Group
Topics Chair: 2009 to present
- The Guardians supporting the
Jewish Homes for the Aging
Director: 1985 to present
- The Fellows of Contemporary Art
Member
- LACMA's East Asian Art Council
Member
- Urban Land Institute
Member: 2010–present
- Juris Doctorate from the
University of California
Hastings College of Law:
Order of the Coif
Managing Editor, Hastings Law Journal
- Bachelor of Arts from
Yale University with Honors

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