

Providing expertise in insurance and practice management to lawyers and law firms



“We know many aspects of law firm management, and we have longstanding relationships with insurance companies that provide the unique and exclusive products for law firms.”



A History Built on Service

In 1954, Richard Narver founded Narver Insurance to provide construction-based insurance for the construction trade. In the 1980's, Narver added lawyer's insurance to its service offerings. Since that time, the family-owned insurance firm has grown to become one of California's leading insurance brokerage firms, insuring 10% of all attorneys in the state. With over 30 employees working from offices throughout California, Narver is known for not only legal insurance, but also its stellar service to the construction trade, financial and professional service firms, manufacturing companies, and other leading industries throughout the United States.

Offering MCLE Seminars

Today, Narver Insurance is one of the largest and most prominent insurance brokerage agencies in California, having built a solid foundation of expertise and service in the legal insurance arena. Having earned an approved rating by the State Bar of California, Narver offers mandatory continuing legal education (MCLE) seminars for lawyers several times a year. By making this investment in their client base, Narver continually gives back to the industry it serves helped lawyers fulfill their mandatory ethics requirement.

Innovative Products

As legislation dictates new requirements for businesses, Narver creates insurance solutions to cover these needs. New approaches and coverages had been created for: Auto, Homeowners, General Liability, Professional Liability, Workers' Compensation, Employment Practices Liability, Cyber Liability, Employee Benefits, and Office Packages.



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SALES PRODUCER PROFILES

- 1. WESLEY HAMPTON, PRESIDENT & CEO**
As President & CEO of Narver Insurance, Wes is an innovative insurance professional with over 30 years of senior management experience. Since joining Narver Insurance, Wes has helped built the agency into one of the largest independent brokerages for Lawyers' Professional Liability Insurance in the Western United States. He holds a Bachelor's degree from Stanford University and a Master's Degree from the University of Southern California.
- 2. O. DIANE WOOD, VICE PRESIDENT**
Diane is a top producer for Narver Insurance, specializing in Lawyers Professional Liability and hard-to-place firms. With over 30 years in the insurance industry. She has served as Division Manager for the Los Angeles County Bar Association and Administration of Taft Hartley Trust Funds. Diane is proud of her Bruin heritage, having attended UCLA.
- 3. DEBRA MONDRAGON, VICE PRESIDENT**
Debra Mondragon's focus is on placing professional liability insurance coverages for attorneys and other professional consultants. Having placed insurance coverage for hundreds of law practices statewide, Debra's broker skills are fine-tuned and geared toward finding the right programs for her clients and negotiating highly competitive premium terms.
- 4. MICHELLE MITCHIKOFF, BROKER**
Michelle Mitchikoff focuses on developing new business using her expertise to look at the "big picture," counseling clients about gaps in their protection. She is especially knowledgeable in the fields of flood and earthquake insurance, as well as excess liability and umbrella coverage and has specific expertise in the nonprofit sector.



REFERRED BY TRUSTED ADVISORS:

The Narver brand is known for its:

- Comprehensive, Innovative Services
- High Ethical Standard
- Industry-Specific Knowledge
- Competence, Imagination, and Proficiency
- Stability/Longstanding Employees
- Consultative Approach

Whether working with a single attorney or a national firm with multiple locations, Narver provides services that are constantly evolving to meet the latest business requirements. By demystifying the insurance process, Narver helps its clients to receive better policies, better premiums and better services so they can manage their firms with greater security.

Because it is trusted in the industry, Narver is able to get things done when "issues" arise.



Examples of Unique Benefits for Clients

Employment Practices Liability Insurance (EPLI)

As part of its comprehensive services, Narver provides clients with an EPLI audit to assist in the underwriting process. The findings from that audit are outlined in a report with constructive recommendations for improvements as well as help getting the credits they are due. Additionally, all new clients receive an updated employee handbook.

Disability Insurance

As the business market continues to change, Narver offers new products to meet those needs. Some of these products deal with the IRS better than before.

Group Personal Excess Liability Insurance

Liability Insurance for today's individuals is becoming more expensive as the exposure increase. To offset rising costs, Narver offers Group Personal Excess Liability Insurance (GPE) provides more coverage at significantly reduced costs.



NARVER
INSURANCE

800.371.9024

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NARVER

I N S U R A N C E

As your insurance agency, it is our responsibility to provide **YOU** with the best service and the best coverage at the best possible price for each line of insurance.

Let us provide you with a second opinion on the following coverages:

Type of Coverage	Expiration Date	Name of Insurance Company	Policy Number (If Available)
• Bonds			
• Business Owners Package			
• Commercial Auto			
• Commercial Property			
• Cyber Liability			
• Directors & Officers			
• Disability			
• Employment Practices Liability			
• General Liability			
• Health Benefits			
• Homeowners & Renters			
• Individual Life & Health			
• Long Term Care			
• Personal Auto			
• Professional Liability			
• Umbrella Liability			
• Workers' Compensation			

Firm Name: _____

Contact Name: _____

Phone: _____

E-Mail: _____

Please complete the form and fax, e-mail, or mail this to:

Michelle Mitchikoff
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 P.O. Box 1509
 San Gabriel, CA 91776
 mmitchikoff@narver.com
 p: 626.943.2242
 f: 626.588.3707

The highest compliment we can receive is your referral!

“Wes Hampton has done an excellent job of placing liability insurance for our firm for more than 10 years. He has been instrumental in finding insurance solutions that are more cost effective yet maintain the level of coverage, critical to the firm. He is very responsive and attentive to our needs and helps us stay ahead of the curve when there are changes in the legal insurance landscape. Overall, Wes helps us to have a very good experience with our carriers.”

-John Fournier
 Executive Director
 Payne & Fears

“I have worked with the extraordinary Diane Wood for almost 20 years, and I truly appreciate her loyal, responsive approach. She has provided top-notch service, always going the extra mile to connect our firm with the carrier that is the right fit. Diane is a long-term relationship builder, to the benefit of both the firm and the carrier.”

-Donna R. Leavitt
 Controller
 Webster Kaplan Sprunger

“As a high-profile professional liability and personal injury attorney, there is always a high risk of being sued. Debra Mondragon has the experience, track record and resources for pricing the best professional liability insurance policies. She is very user friendly, easy to deal with, very accessible and professional, and is always responsive to my needs.”

-David Drexler, Esquire
 Law Offices of David Drexler

“Michelle Mitchikoff has made my life easier in many ways. She helped me consolidate multiple insurance companies while providing better coverage. She also helped me obtain a long-awaited refund that was previously denied. It is nice working with a one-stop shop!”

-Paula Fong
 Tucson, AZ