



RICHARD A. SINOPOLI Vice President, CPCU, CIC

HUB International
Insurance Services, Inc.



*"Delivering premium service,
not just insurance premiums."*

For **more than 23 years**, Richard has served his clients with **confidence, capability, and excellent service.**

"As a new CFO for a large manufacturing company, I realized that my firm was not properly protected against risk. Richard worked with us to find our risk comfort level, then matched us up with just the insurance we needed. His service goes beyond the norm; he looks to proactively keep his clients happy."

—David Walker, VP, CFO
Ventura Coastal LLC

"Richard knows our business and insurance needs better than any broker I've ever worked with. He responds quickly to our requests, answering questions and finding the best resources for our company. He has a knack for keeping our costs low without exposing our company to risk."

—Vincent Passanisi, President
Santa Fe Importers

Delivering Solutions

Richard Sinopoli is a trusted senior advisor, Certified Insurance Counselor (CIC) and Chartered Property Casualty Underwriter (CPCU) with HUB International Insurance Services, Inc. which is among the largest insurance agencies in the United States.

With expertise in the industries of manufacturing, technology, food, habitational, chemical and construction, Richard provides the necessary protection of assets by consulting with his clients as a property and casualty insurance risk specialist.

Client Benefits

While most insurance agencies charge commissions which inflate premiums, Richard offers a unique business model that reduces clients' overall insurance costs. HUB's portfolio of insurance products and risk management services protects their assets while safeguarding profits.

In addition, clients of the HUB family receive:

- ▲ A dedicated service team to ensure the highest level of service and expertise
- ▲ Online access to their policies and other account information
- ▲ An automated claims system with dedicated claims manager
- ▲ A wealth of resources via the online risk management library
- ▲ Insurance products for specialized industries

Property and Casualty Insurance Products

HUB has access to all types of business insurance including:

- ▲ Workers' Compensation
- ▲ General Liability
- ▲ Products Liability
- ▲ Professional Liability
- ▲ Environmental Liability
- ▲ Employment Practices Liability
- ▲ Umbrella Liability
- ▲ Commercial Property
- ▲ Commercial Auto
- ▲ Bonding/Surety
- ▲ Employee Benefits
- ▲ Life Insurance/Pensions

Knowing Your Needs, Protecting Your Assets

An insurance broker is no longer someone who simply places an insurance policy. Rather, they need to function as your business advisor by analyzing and offsetting potential risks to your organization. *Richard Sinopoli has earned his clients' trust over the years.*

For more information about how your company can benefit from these services and products, please call **Richard Sinopoli** toll free at **800.399.7327, extension 590.**

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